



July 2004

CARGO NEWSLETTER

Global

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Specialized



Welcome to the latest edition of IATA's Cargo Newsletter which deals with the introduction of CargoLink, an IATA Web directory for the air cargo industry; a brief overview of the 2005 Dangerous Goods Regulations; the August 13th launch of new US CBP Customs Reporting Requirements, amongst others. As always, this newsletter is in conjunction with the latest CEO brief from our Director General, Giovanni Bisignani. [Click here](#). We continue to welcome your feedback and suggestions for improving our communications to you.

Best Regards,

Phil Sims, Director Cargo (simsp@iata.org)

B²B MATCHMAKING TAKES OFF



IATA CargoLink, a new Web Directory that will assist air cargo industry suppliers who subscribe to this product, link up with potential customers, no matter where they are in the world, was introduced on July 22, 2004.

IATA CargoLink is a resource for accessing a global directory of industry suppliers as well as business operators related to the services of the Cargo Industry. It capitalizes on current technologies to meet future strategies for searching and exploring the cargo business world network.

Key Benefits

- Companies can list their services in a global directory of Air Cargo suppliers;
- Promote their products and services to thousands of qualified prospects;
- Leverage the power of the Internet to reach potential customers worldwide.

Upon processing their subscription through IATA's on-line store, subscribers will be provided a username and password that allows them to update their company's profile, describe their product offering and select/change category listings at any time.

A Basic and Premium Listing is offered as follows:

IATA CargoLink Listing- BASIC

Ensures that a company's profile (including company name,

email address, postal address telephone, fax numbers as well as a description of product/service offerings) is readily displayed to their current and potential customers anywhere in the world.

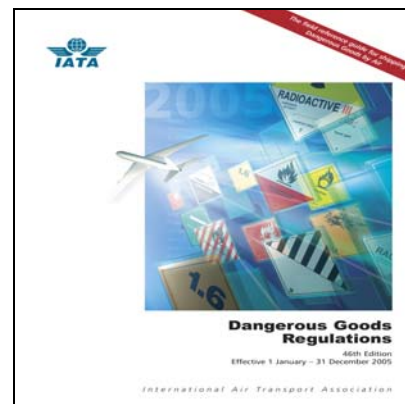
IATA CargoLink Listing - PREMIUM

Ensures that an enhanced company profile, including all the BASIC listing features PLUS the company logo and a link to the company Website stands out from other suppliers and becomes listed under up to five different IATA CargoLink search categories.

Special Introductory Offer

Subscribers who register before August 30, 2004 and subscribe to the Premium Listing will enjoy a 50% discount. Full details at: [Click here](#).

THERE IS MORE TO THE IATA DANGEROUS GOODS REGULATIONS IN 2005!



Acknowledged by the industry for more than 40 years, the DGR manual is the reference guide for obtaining all the

rules and regulations for accepting and transporting dangerous goods safely and efficiently, all the International Civil Aviation Organization (ICAO) mandates, and a list of United Nations Specification packaging suppliers.

What's new in 2005?

- **A completely revised list of dangerous goods** that reflects the latest changes from the ICAO: approximately **60 new entries** with modifications to another 40 current entries.
- **New training requirements**, including responsibilities with regards to dangerous goods security.
- **Enhanced Shipper's Declaration for Dangerous Goods** that incorporates the new sequence of information as well as the new air-mode certification statement.
- **Revised classification criteria for infectious substances** and diagnostic specimens.

We are offering earlybirds, who order the new Manual **online before August 13th, 2004** a chance to **WIN A TRIP to Los Angeles** to attend the IATA/FAA DG Awareness Seminar. Please place your order today at URL: [Click here.](#)

AIRLINE MEMBERS & FORWARDERS GEAR UP FOR NEW U.S. CUSTOMS RULES

The United States Department of Homeland Security (Bureau of Customs and Border Protection (CBP)) Final Rule for Required Electronic Presentation of Cargo Information will be implemented August 13, 2004. The majority of freight forwarders, including those belonging to Freight Forward International (FFI), have accepted The Short Term Recommendation to facilitate compliance, as agreed by the IATA/FIATA US CBP Working Group (IFCWG). In accordance with the Recommendation these forwarders will be providing their house waybill information to the airlines for reporting to the CBP using the Air Automated Manifest System.

This Recommendation, which has been posted to the IATA web site, URL: [Click here.](#) indicates both the EDI and paper requirements that need to be met in the house waybill information exchange environment existing between forwarders and airlines.

The web site will also include:

- A list of appropriate individuals at the respective airlines and forwarding companies who should be contacted prior to exchanging data;
- A preparatory "Are you ready?" checklist;
- Frequently asked questions;
- Outline for a long term solution.

In addition, a web based e-learning application is being developed that will help familiarize the air cargo industry with the legislation itself and assist compliance with the legal requirements.

OTHER CHARGES PREPAID AND/OR COLLECT ON MAWB AND ACCOUNTING SYSTEMS QUESTIONNAIRE

There are numerous special charges today connected with the transportation of air cargo resulting from factors

controlled by third parties outside of the realms of airline members or forwarders / intermediaries.

In order to maintain cost transparency the application of separate charges make sense, however, while they contribute to different phases of transportation and are logically attributable partly to the shipper and partly to the consignee, current MAWB rules only allow one way of charging: Either totally prepaid or totally collect.

The air cargo intermediaries have expressed a strong desire to be granted the possibility to show some other charges as "pre-paid" and others as "collect" at the same time, without splitting a single charge in itself.

In order to allow the Cargo Services Conference to make a sound decision about this request, the assistance and contribution of airline members, forwarders/intermediaries was sought in completing a specially designed questionnaire. A web Survey and an MSWord version were recently sent to all Accredited Cargo Services Representatives for completion and return by July 31, 2004. FIATA was also requested to send the same questionnaire to their members to obtain input from the forwarder side. A copy of the questionnaire is posted in the IATA web site at URL. [Click here.](#)

In order to allow adequate feedback from our forwarder/intermediary partners, the return date of the duly completed questionnaire have now been extended to August 20, 2004. Airline members who have not yet done so are requested to return completed questionnaires to the IATA secretariat via email at okpros@iata.org or by fax at 514 874 - 2660 by this new date. Forwarders / Intermediaries may return theirs to the FIATA Secretariat via return email at consoli@fiata.com or by fax at +41 (0) 43 211 65 65.

DANGEROUS GOODS WEBSITE UPDATE

IATA's Dangerous Goods website has undergone significant changes in the last couple of months in order to provide the DG community with up-to-date information on any amendments to the DGR, passenger information, key points for diagnostic shippers and helpful downloads (checklists, new format for the Shipper's Declaration). To enhance dangerous goods awareness the site now includes an interactive video clip "Check Before You Pack", with more to come.

With the goal of providing our DGR users with a higher level of service, we have also introduced the "DG Communications" mailing list. Once registered, our subscribers receive immediate notification on key issues and changes to the DGR, DG "news alerts", as well as information on any upcoming Dangerous Goods activities and events. This service also gives our users the opportunity to voice their comments, opinions and ideas about what they would like to see on the site. By implementing this service we believe we will be further heightening DG awareness and contributing significantly to safety.

We are pleased to be able to take this opportunity to invite you to join our mailing list by [clicking here.](#)

For further information contact Marian Terlecki (terleckim@iata.org; (514) 874-0202 x 3532) or Rhonda Jessop (jessopr@iata.org; (514) 874-0202 x 3267).

TAKING LAR CONTAINER REQUIREMENTS INTO THE 3rd DIMENSION

Keeping standards up to date is one of IATA's key roles working hand in hand with our member airlines. The LAPB is constantly reviewing and enhancing our existing standards to reflect current and adequate shipping methods. We are now seeking to bring the container requirements contained in the LAR, into the third dimension through the use of 3D animated software.

In order to develop this exciting and entirely new product, we need your help.

The LAPB secretariat recently sent out a request to all interested parties to submit via e-mail, e-pictures and or e-movies (no links or web pages) of live animal containers, stalls or pens both loaded or empty, moving through their live animal logistics chain by air. A view of all sides of the container, with particular emphasis on such items as ventilation openings, handling devices such as forklift or spacer bars, spacer racks, openings and their closures including inspection windows, perches, food and water dispensers, partitions, dividers, roofing, flooring, bedding, padding and trays as well as inner enclosures, as deemed appropriate.

Submissions via the email address should be made to raemdoncke@iata.org with the applicable container requirement number and the name of the animal species when present in the container indicated.

Your support will be very much appreciated.

UNITED STATES TRANSPORTATION SECURITY ADMINISTRATION (TSA) EMERGENCY AMENDMENT (EA) / NOTICE OF PROPOSED RULEMAKING (NPRM)

The TSA issued an EA on 17 June 2004 incorporating many of the IATA/industry requested changes with regard to cargo screening exemptions. The previous measures did not extend certain exemptions available if shippers prepared cargo for transport using certain approved methods to air carriers and cargo agents. These exemptions are now available regardless of who prepares the cargo in the required manner. TSA also expanded the types of cargo eligible for exemption to include shipments whose safety and integrity would be compromised by opening the shipment for inspection - currently the only acceptable method of inspection. Additional documentary and verification procedures on the part of the shipper and air carrier are required in lieu of screening. Also included in the EA was an additional document retention requirement for the Aviation Security Known Shipper Re-Verification form. If you have any questions on how these changes may impact your operation, you are encouraged to have your designated point of contact for TSA contact the local TSA Principal Security Inspector (PSI) or International Principal Security Inspector (IPSI) for clarification.

The NPRM revamping the air cargo security program in the US is now expected to be issued in September/October, 2004. IATA was fully involved in providing input to TSA during the drafting process for the NPRM.

EUROPEAN UNION (EU) CARGO SECURITY WORKING GROUP (CWG)

The EU CWG continues its work on developing recommendations for implementation instructions (measures) for air cargo security. IATA is fully involved in this effort and is providing ongoing input to the CWG based on the agreed industry position paper, which as mentioned in previous reports, is now fully harmonized across the entire air cargo industry (air carriers, express operators, cargo agents, etc.). At its meeting 14 July, 2004 the CWG has decided to establish 4 Sub Groups to work on specific elements of the EU air cargo security program. These include: 1) Sub Group on "Regulated Agents" - chaired by the delegate from Finland; 2) Sub Group on "Known Consignors" - chaired by the delegate from IATA; 3) Sub Group on "Training" - chaired by the delegate from Belgium and 4) Sub Group on General Issues (transportation chain, air carriers (not acting as regulated agents), security controls / high-value goods and transshipment cargo) - chaired by the delegate from AEA - the industry through AEA and IATA is leading two of the four groups. The next meeting of the CWG and Sub Groups is scheduled for 6 September, 2004.

For further information, please contact: Shawn Gerber, Assistant Director, Security - IATA - Tel: +1 (514) 390-6756; Email: gerbers@iata.org

CASS WELCOMES

CASS welcomes the following airlines and Associates to the family:

- **CASS Australia** – Aerolineas Argentinas
- **CASS Argentina** – *CASS Associates*
 - Guillermo Luis Besteiro
 - Triton International
 - Moniport S.A.
- **CASS Brazil** - *Airlines*
 - Cargolux (CV)
 - Aeromexpress (QO)
 - Aerolineas Argentinas (AR)
 - LAB (LB)
 - Air Europa (UX)*CASS Associates:*
 - Agenciamento De Transporte Santo Expedito
 - SDV Brasil
 - Vega Logistics LTDA
 - Trans-Home Packing Transportes Internacionais LTDA
 - Gefco Logistica do Brasil
 - Aeroporto Urgente Transitario
 - LPC Comissaria de Despachos
 - N.E.W.S. Express Transportes Int'l
- **CASS Chile** – Agencia Econocaribe Chile LTDA
- **CASS Costa Rica** – US Airways (US)
- **CASS New Zealand**
 - Lufthansa Cargo (LH)
 - Aerolineas Argentinas (AR)
- **CASS Singapore** - Qantas (QF)

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